



#### Thank you to our sponsors!































Megan Madden
Client Technical Consultant
mmadden@JMTConsulting.com



Mike Primiani
Implementation Consultant
mprimiani@JMTConsulting.com





Objective: To Review the Latest Quarterly Releases from 2024 and 2025 for Sage Intacct

#### Agenda:

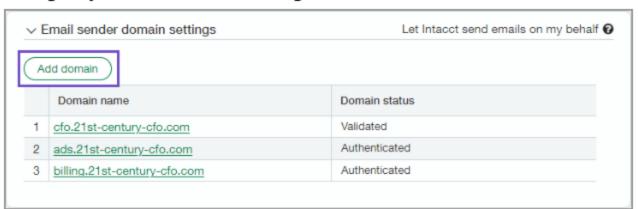
- Company & Administration
  - Authenticate your domain!
- General Ledger
  - Outlier Detection
- Accounts Payable/Accounts Receivable
  - AP Automation
  - Vendor / Customer Reconciliation
- Cash Management
  - Bank Transaction Assist
- Sage Fixed Assets Management Released in 2024
- Sage Copilot Recently released
- Sage Intelligent Time Employee Expenses (Early Adopter)





 Starting May 2025, all customers who send emails using a custom domain must authenticate and validate their domain.
 This is a critical step as we transition fully to using the enhanced email delivery service.

#### Configure your email domain settings





Authenticating your domain helps ensure your email communications are secure and reliable.



Improves email deliverability, reducing the chances of your messages being marked as spam or not reaching recipients.



Protects your domain from being used in phishing attacks or other fraudulent activities.



Aligns with best practices for email security and compliance.



To avoid any email deliverability issues that might affect your communications to customers and partners, make sure to authenticate your domain by May 2025.





#### Customer Certification for Sage Intacct

The Sage Intacct Accounting Specialist Certification is open to customers who perform financial transactions and generate reports using Intacct.

The certification exam assesses your knowledge of Sage Intacct, and the skills outlined in the certification guide.

Access Sage University > Complimentary Training > Complimentary Courses > Core Learning > Get Certified

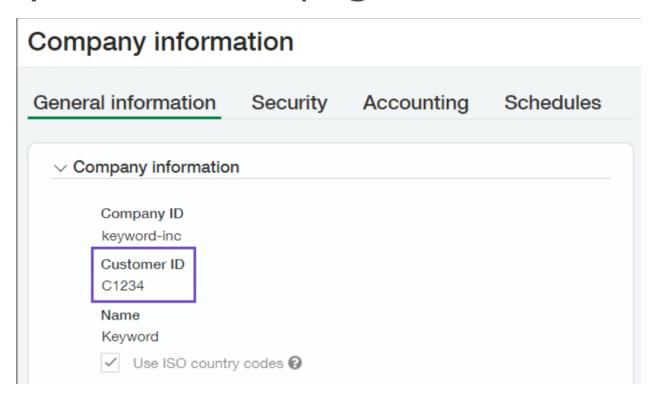






#### Customer ID added to Company information page

- Every company has a customer ID. The
  ID represents the organization of whomever
  signed the contract to purchase Sage Intacct. That
  could be your organization, or it could be your
  Sage business partner's, depending on
  how Intacct was purchased.
- You need your customer ID to create an account for the Sage Intacct Community or Sage University. You can now find the ID on the Company information page.
- To see your customer ID, go to Company > Setup
   Configuration > Company.

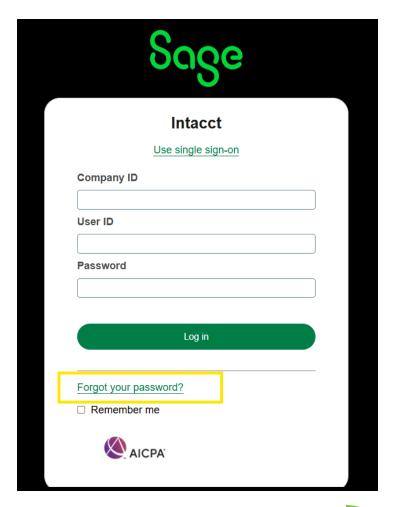






### Self-service account recovery

- Initiate recovery directly: No need to reach out to support. Simply navigate to the Sage Intacct login page and select Forgot your password? Intacct then walks you through how to reset your password.
- The recovery process also provides enhanced security. You answer your pre-set security questions to verify your identity and complete your account recovery.
- Your administrator cannot view or change your security question and answer.

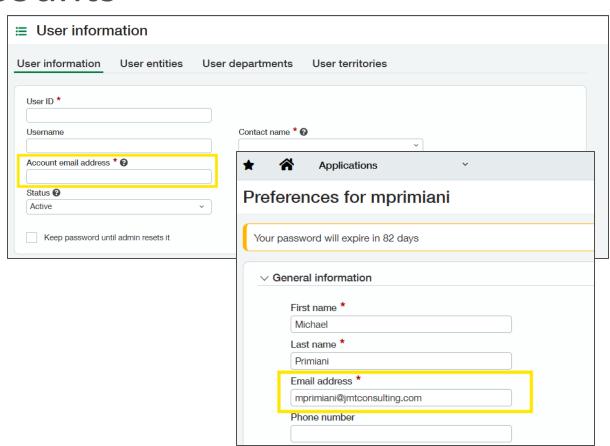






#### New email address for user accounts

- Previously, Intacct only had a primary email address that was shared between a contact record and a user's account.
- A new email address has been created for all user accounts in Sage Intacct to improve security. This email address provides a dedicated contact point for your account and system questions.
- Company admins can update the new account email address directly. Individual users can update their email addresses on the My Preferences page.

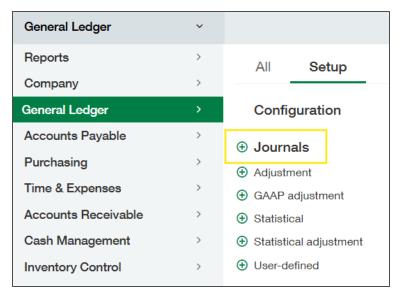


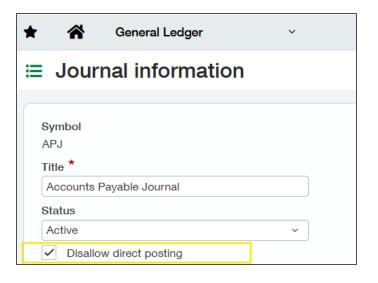




#### Prevent direct posting to specified journals

- Direct entries to General Ledger journals are one of the primary causes of discrepancies between subledgers and the General Ledger.
- Disallow direct posting checkbox to the Journal setup page. If you select this checkbox, users cannot create
  entries for the journal through the Journal entries page in General Ledger. Instead, users must post through
  the subledgers.









- **GL (General Ledger) Outlier Detection** is a Machine Learning service that compares your historical transaction patterns to current transactions in the approval cycle, and flags transactions that do not match.
  - Advantages include improved accuracy in journal entries and improved control measures for your organization.
- **Outlier Assistant** automatically returns flagged entries to the submitter instead of routing them to the approver.
- Materiality Threshold Transactions below this threshold are not material and therefore are not evaluated.
- **Dimension priority** define which dimensions to use in the evaluation process and the order of their importance. The higher the dimension is in the list, the more weight it carries in the evaluation process.





#### How materiality threshold works

- For example, you have 2 transactions for approval in the Payroll journal. Your materiality is set at \$50, and your dimensions are Class and Location.
- The first submission is for \$25.50. Because it's below the materiality threshold, it is not evaluated.
- The second submission is for \$200.00. This submission is evaluated for class and then location. If there are no anomalies, no outlier is flagged. But if either the class or the location (or both) contains an anomaly, the submission is flagged for review.

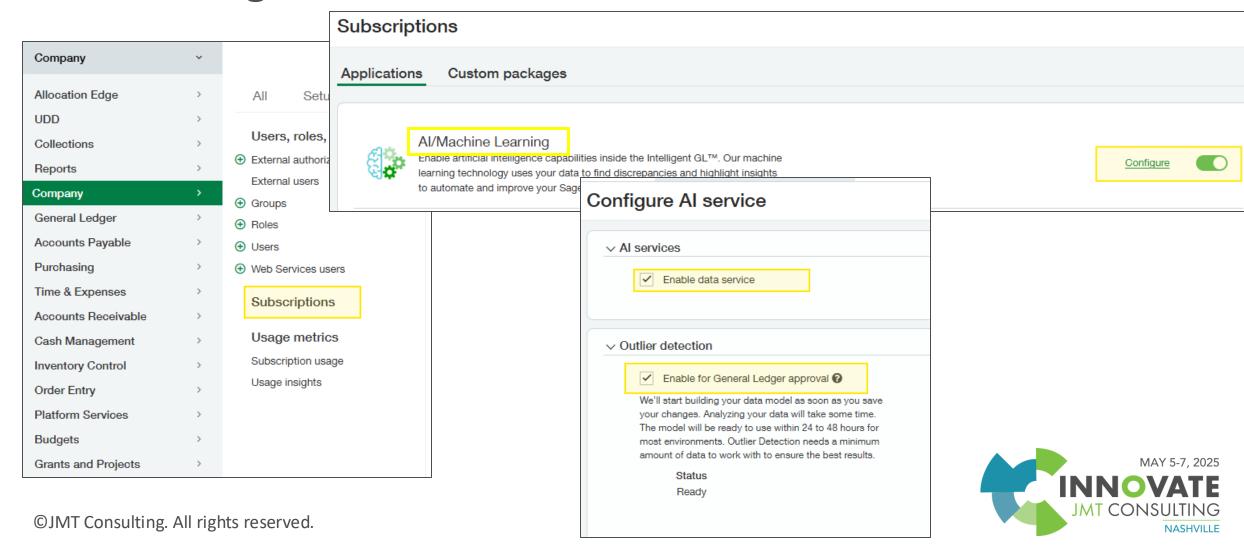




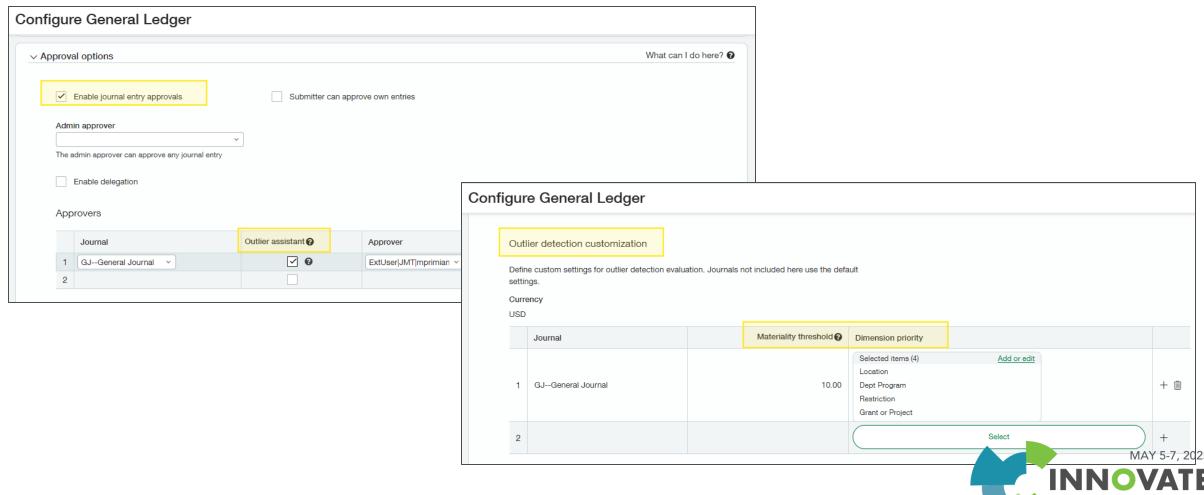
- To enable Outlier Detection on the Configure AI service page, simply select the Enable data service checkbox and then select the Enable for General Ledger Approval checkbox.
- When you enable Outlier Detection for General Ledger, Outlier Detection starts indexing and evaluating your company's data to create a data model specific to your organization. To create your model, Outlier Detection needs data that meets the following requirements:
  - At least 1 month of data that's less than 2 years old
  - At least 1,000 posted General Ledger journal entry lines
  - You'll get the best results for journals with at least 100 posted transactions











**NASHVILLE** 



#### AP Automation – now available for all regions

#### **Updates**

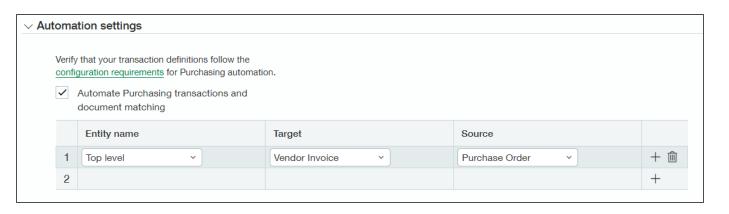
- GL and Dimension Coding Uses A.I. and Machine Learning to predict GL accounts, Locations and Departments on a line-by-line basis based on user data correction patterns.
  - Enabled automatically for AP Automation users; no configuration changes required
  - As expected, in the beginning, you may need to correct some predictions before posting as the A.I. learns
  - Only applicable to companies that do not have a HIPAA-compliance requirement
- Support for Tax Solutions AP Automation now populates tax information
  - When the predicted location is a taxable location, AI determines the header-level tax information for the transaction
- AP Automation with Purchasing—General availability
  - Uses A.I. to detect the vendor and match the invoice to a Purchasing Transaction
  - Draft invoice is created automatically with the source document attached
  - Review and validate the draft invoice and post
  - Not HIPAA compliant & not available with Advanced audit trail

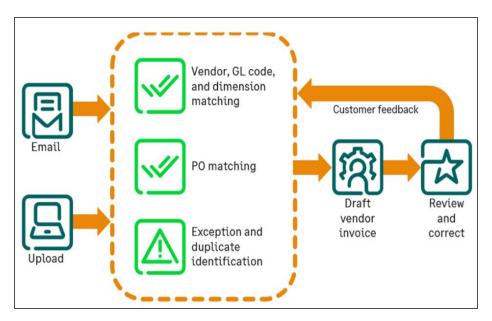




#### AP Automation with Purchasing

- One time configuration under Purchasing
  - Check "Automate Purchasing transactions and document matching
  - Entity name Top Level or for a specific entity
  - Target the transaction the user wants the system to create – i.e. Vendor Invoice
  - Source the transaction the user wants to match the target to – i.e. Purchase Order



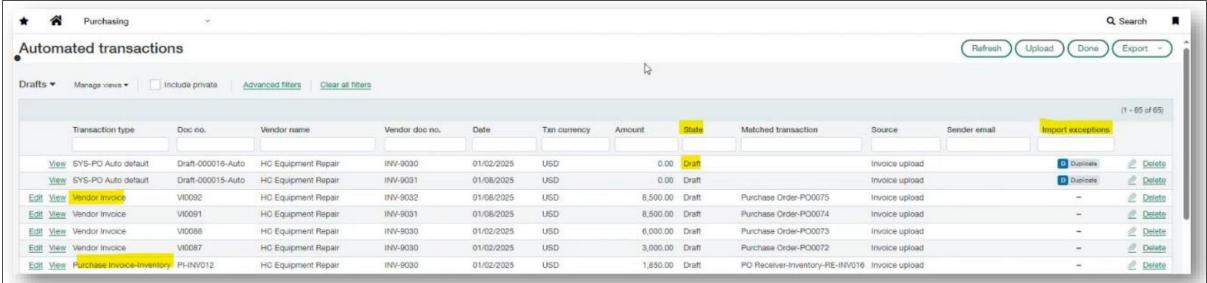






### AP Automation with Purchasing

- Permissions: Automated Transactions in Purchasing & Accounts Payable List
  - Incoming documents will automatically set to draft state in the Automated Transaction Lists
  - From this list, transactions can be viewed and edited before posting
  - The column on the right will show duplicate invoices

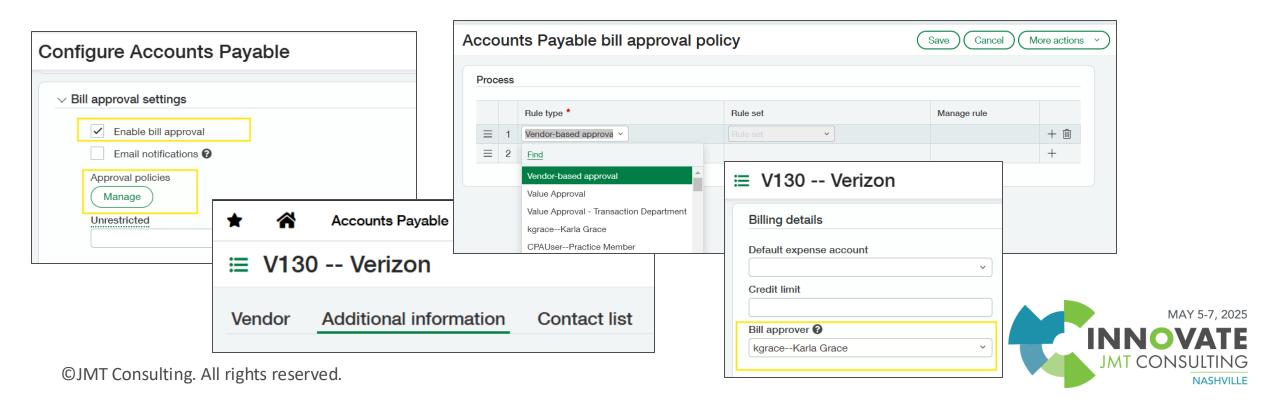






#### Accounts Payable – Bill Approvals by Vendor

- Add vendor-based approval rule type to your bill approval policy in AP Configuration
- Add any unrestricted user or user group as the bill approver on the vendor record
- Mass update the bill approver on vendor records with a CSV Import using the BILLAPPROVEID



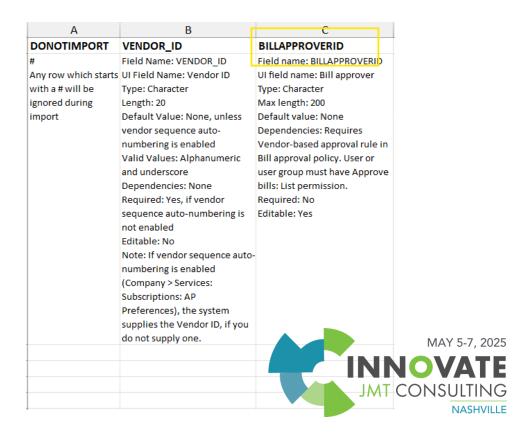


#### AP- Bill Approvals by Vendor: Mass Update with CSV Import

- You can mass update the Bill Approver on vendor records with a CSV import
- Once the configuration is set, the import template will include the BILLAPPROVEID column

#### IMPORTANT

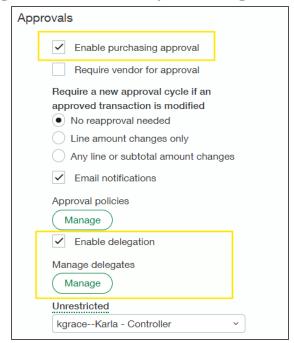
- When updating vendor records with a CSV file, every column included in the import will be updated
- For example, if you import the vendor address column and leave it blank, the vendor address will update in Intacct to be blank
- For purposes of updating the Bill Approver, only import the VENDOR\_ID and BILLAPPROVEID columns.
- Delete all other columns.

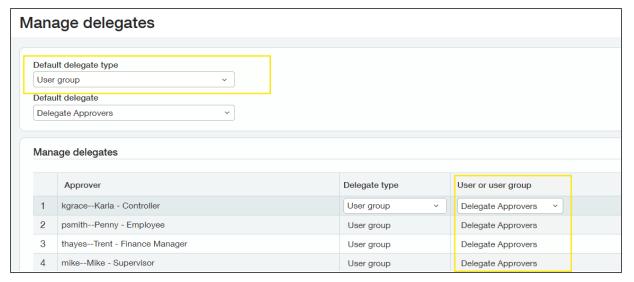




#### Accounts Payable – Flexible Approval Delegations

- When you assign a delegate approver, users and user groups with the required permission levels are available for selection.
- Previously, delegation couldn't be given to users who were restricted to specific departments and locations, and delegation could only be assigned to individual users.



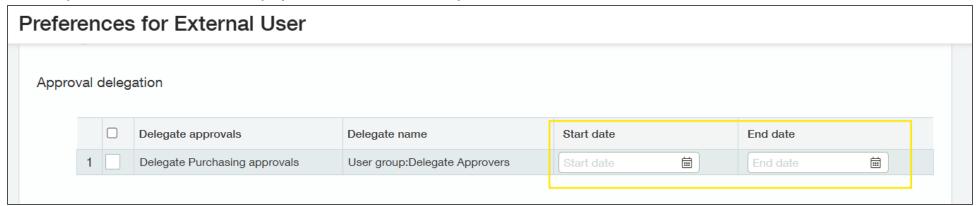




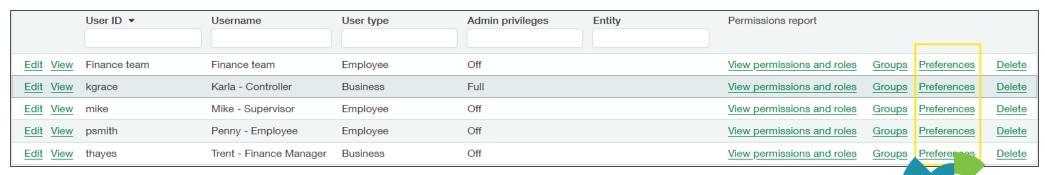


#### AP – Flexible Approval Delegations: User Preferences

Access user preferences to set up your out-of-office period



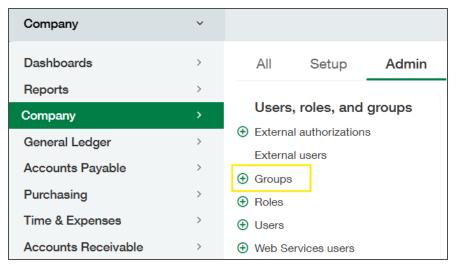
Admin users can set preferences for individual users

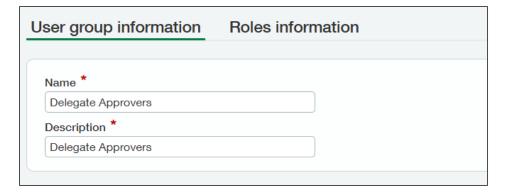


MAY 5-7, 2025



#### AP – Flexible Approval Delegations: Set Up User Groups











#### Accounts Payable – Other Enhancements

- Reclassify Memos: When you reclassify a bill and change the memo, the memo is now updated on the corresponding bill payment in addition to the bill.
- Restricted user behavior in Accounts Payable
  - Department-restricted users cannot approve or decline bills that contain line items coded to departments outside of their restrictions
  - Entity-restricted and department-restricted users cannot post edits that they make to bills that contain line items outside their restrictions (applies to Accounts Receivable also)
- Un-apply credits in Posted payments: Use the Unapply link in Posted payments to remove credits that you applied to bills independently of making a payment.
- Void a payment directly from the Posted payments page
- Send automatic vendor payment notifications to a second recipient / email address





#### Vendor (A/P) & Customer (A/R) Reconciliation

The Vendor and Customer reconciliation report answers the following types of questions:

- Which credits and payments were applied to a given invoice?
- Where was a given credit applied?
- Which transactions share a specified match sequence?
- What transactions remain partially matched or not matched at all?
  - Partially matched or not matched will display the match sequence in lowercase letters

As of date: 09/01/2024 - 09/30/2024										
Created on: 10/09/2024, 6:54 PM PST										
Customer	Date	Document	Memo	Txn Type	Txn currency	Txn amount	Match sequence	Charges (USD)	Payments (USD)	Balance (USD)
C-105 - Mammoth Pictures	09/01/2024		Balance forward							(661.62)
	09/07/2024	ADJ-073		Invoice	USD	100.00	AAAEH	100.00		(561.62)
	09/14/2024	ADJ-074		Invoice	USD	100.00	AAAEI	100.00		(461.62)
	09/21/2024	ADJ-076		Invoice	USD	100.00	AAAEJ	100.00		(361.62)
	09/23/2024	122		Invoice	USD	100.00		100.00		(261.62)
	09/28/2024	ADJ-077		Invoice	USD	100.00	AAAEK	100.00		(161,62)
	09/07/2024	RCPT-139	Discount	Payments	USD	5.00	AAAEH		5.00	(166.62)
	09/07/2024	RCPT-139		Payments	USD	95.00	AAAEH		95.00	(261.62)
	09/14/2024	RCPT-140	Discount	Payments	USD	5.00	AAAEI		5.00	(266.62)
	09/14/2024	RCPT-140		Payments	USD	95.00	AAAEI		95.00	(361.62)
	09/21/2024	RCPT-141	Discount	Payments	USD	5.00	AAAEJ		5.00	(366.62)
	09/21/2024	RCPT-141		Payments	USD	95.00	AAAEJ		95.00	(461.62)
	09/28/2024	RCPT-142	Discount	Payments	USD	5.00	AAAEK		5.00	(466.62)
	09/28/2024	RCPT-142		Payments	USD	95.00	AAAEK		95.00	(561.62)
Total for Mammoth Pictures								500.00	400.00	(561.62)
					@>					
				Totals	9			500.00	400.00	(561.62)

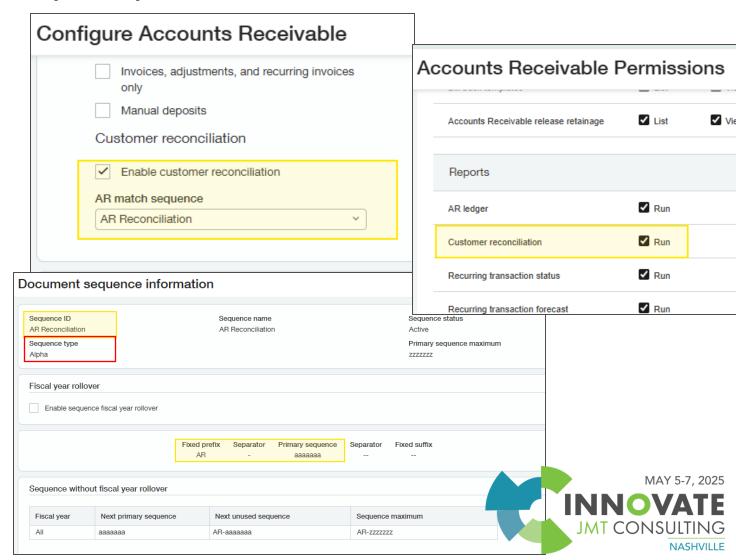




### Vendor (A/P) & Customer (A/R) Reconciliation

#### Configuration

- Enable reconciliation in AP and/or AR
- 2. Create doc sequence with an Alphabetical seq. type
- 3. Update permissions to include "Run" on Customer or Vendor Reconciliation





#### Enhancements to Accounts Receivable Statements

- Running Balance and Currency Symbols
- Custom Field Support
  - Customer Record
  - Invoice
  - AR Adjustment
- Increased capacity for large AR statement runs
  - Processed in job queue

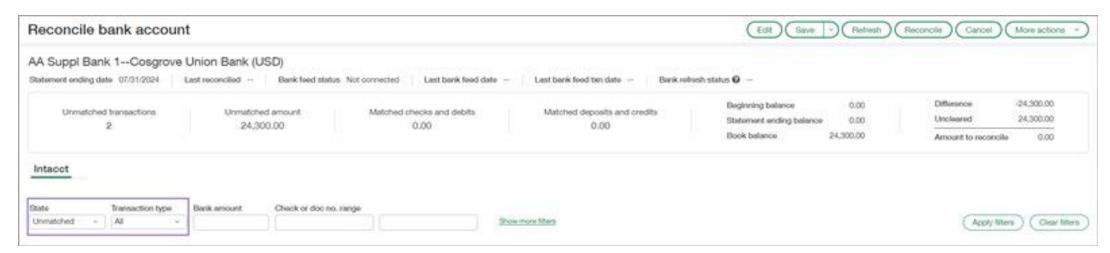
Att 109	ain Street Pet, Inc n: Accounts Payable 92 Commercial Blvd icago, IL 61629			
DATE	INVOICE	CHARGES	PAYMENTS	BALANCE
	Balance forward	\$0.00		
07/09/2024	INV0076	\$345.00		\$345.00
07/18/2024	INV0077	\$280.00		\$625.00
08/09/2024	Payment 10872 applied To invoice		\$345.00	\$280.00
08/16/2024	Payment 10941 applied To invoice		\$280.00	\$0.00
09/02/2024	INV0078	\$588.00		\$588.00





# Cash Management – Bank Reconciliation

- The label for the Match transaction button on the Reconcile bank account and reconcile credit card pages has been changed to "Clear transactions"
- Default view on the Reconcile account pages now display all unmatched transactions
- Previously, the default filter only showed unmatched checks and debits

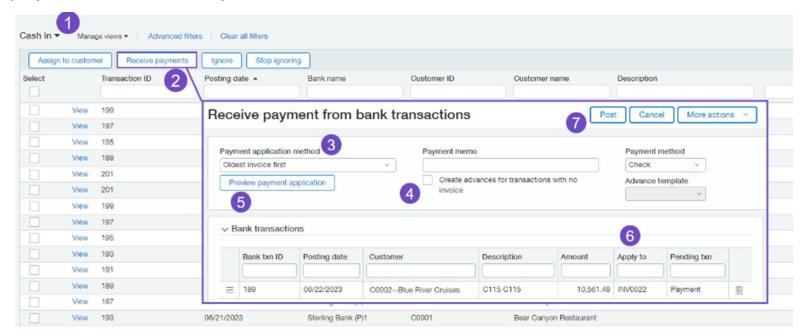






#### Cash Management – Bank transaction assistant

- You can easily assign customers to bank transactions and then receive multiple payments for multiple customers, all from the bank transaction page.
- After you receive payments, the posted payments in Intacct and the bank transactions are automatically matched for reconciliation.
- Note for multi-entity, multi-currency companies only you will need to receive advances and payments at the entity level.

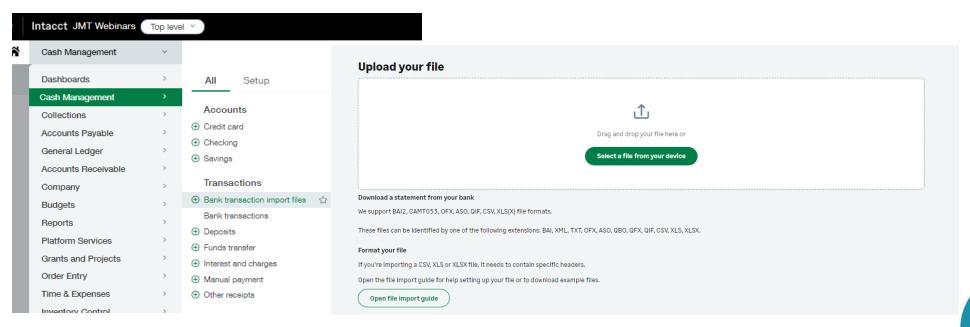






#### Cash Management – Bank transaction assistant file import

- This import takes the place of the classic import process
- You can still use the classic or this new one, just not both at the same time
- More file formats are supported, giving you more flexibility—csv, qif,xls, xlsx, and more
- This works with the new workflow, Bank transaction assistant
- Transactions you import remain in Sage Intacct, even after reconciliation
- Included is also a new import activity list which will provide added insight







# Cash Management

- Additional NACHA File options
  - If your bank previously would not accept the standard NACHA File from Sage Intacct, you may be able to process via NACHA file now!
  - Four options, instead of one standard option:
    - NACHA Balanced with EOF marker
    - NACHA Balanced without EOF marker
    - NACHA Unbalanced with EOF marker
    - NACHA Unbalanced without EOF marker





# Cash Management – Bank Feeds and Cash Receipts



AccessPay

AccessPay now supports additional bank feeds – check to see if your bank is now available for bank feeds to expedite your reconciliation



Draft Cash Posting from Bank Feed

R2 2024, Intacct released the ability to post a cash receipt from the bank feed

Now you can post the cash receipt as a draft to post later





# Cash Management – Granular Visibility Into Batches

- Previously, all Cash Management transactions appeared in one batch summary journal entry.
- Now, batches (summaries) will be created by transaction type for increased granularity and visibility.

Old batch description	New batch description
Cash Management Transactions	Cash Management Credit card transactions
	Cash Management Credit card fees
	Cash Management Funds transfers
	Cash Management Bank interest and charges
	Cash Management Other receipts
	Cash Management Deposits





#### Sage Fixed Asset Management – Released in 2024

- A core application with the latest user-interface enhancements
- Asset dimension support
- Top and entity-level support
- Automatic multi-book depreciation posting
- Simple self-implementation
- A range of depreciation methods
- Accounts Payable and Purchasing integrations
- Supports disposals and calculates gain/loss
- Available reports: depreciation forecast, net book value, by employee, by location
- Supports transaction allocations
- Transfer assets between dimensions





#### Sage Copilot

Sage Copilot is a generative AI productivity assistant that offers targeted business insights.

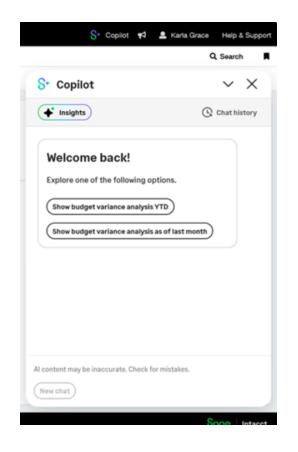
To date, the following features have been released

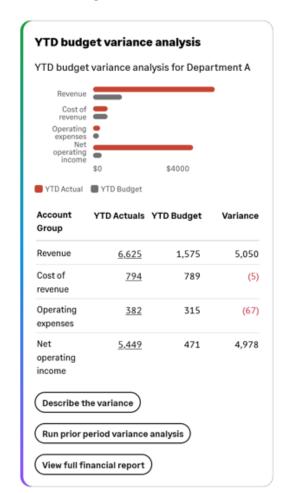
- Pre-generated insights overnight process at the configured frequency: daily, weekly, monthly.
- Real time insights using Suggested Prompts (predefined query)
- Variance Analysis alert budget owners and finance leaders when actual spending exceeds your budget
- Al Powered search help find information within the Sage Intacct Help Center Phased Availability
- Copilot Close Assistant Early Adopter program
  - Quick glance at which applications are closed for the period
  - Close book overview- last closed period for each application for each entity
  - Alerts for bills, invoices, and journals entries that have been entered but not posted
  - Review bank reconciliations

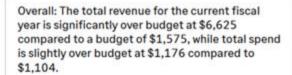




#### Sage Copilot – Variance Analysis







Revenue: Revenue is overperforming, primarily driven by Revenue 1, which generated \$5,324 against a budget of \$275, resulting in a positive variance of \$5,049. Revenue 2 is also slightly over budget by \$4, while Revenue 3 is under budget by \$3.

Spend (Cost of Revenue + Operating Expenses): Total spend is over budget by \$72. The main contributors to this overage are Expenditure 1, which is \$77 over budget, and Cost of Revenue 1, which is \$30 over budget. However, Cost of Revenue 2 and 3, as well as Expenditure 2 and 3, are under budget, partially offsetting the overages.

Conclusion: The net operating income is significantly positive due to the substantial revenue overperformance, despite the slight overspend in costs and expenses.





#### Sage Copilot – Variance Analysis Set Up

- Before you can set up Copilot Variance Analysis
  - Add a budget to Sage Intacct
  - Identify account groups
  - Create financial reports
  - Assign notification sources and managers to dimensions (department, location, or entities)
- Set-up
  - Subscribe AI/Machine learning and Enable Data Service and Variance Analysis
  - Complete configuration options in Budgets application
  - Assign below Permissions under General Ledger
    - Copilot Variance Analysis- Run
    - Drill down to all transaction from reports- Enable
    - Reports: Financials- View





## Sage Intelligent Time – Employee Expense Automation Early Adopter

- -Submit and manage expenses easily with AI-powered receipt capture
  - -Snap a picture of a receipt and Sage AI extracts key details
  - -Minimizes human error and inconsistencies
- -Review and approve employee expenses directly on the App to streamline reimbursements
- -Only available with Sage Intelligent Time mobile app.
- -Reach out to your JMT Client Account Manager if interested in Early Adopter programs <u>limited spots</u>



