

Velixo presents:
Harness the Power of
Excel for Sage Intacct:
Deliver Real-Time
Insights That Speak to
Every Constituent



MAY 5-7, 2025

INNOVATE

JMT CONSULTING

NASHVILLE

JMT
CONSULTING

THE EXPERTS IN
MISSION-DRIVEN
NONPROFIT FINANCE

©JMT Consulting. All rights reserved.

Thank you to our sponsors!

Sage

bill



KarmaSuite

 **DATABASICS**

 **DAVIDOFF**
MISSION-DRIVEN BUSINESS STRATEGY

 **MARTUS**

Velixo

kanso
SOFTWARE

COMPLEAT
for Non-Profits

 **limelight**

ADP

 **emburse**

THE NONPROFIT TIMES
The Leading Business Publication For Nonprofit Management

 **donorperfect**

 **tipalti**



Harness the Power of Excel for Sage Intacct : Deliver Real-Time Insights That Speak to Every Stakeholder

Product Presentation for JMT Innovate 2025

Presenter : Jim Norton, CPA

May 6th 2025



About Velixo

Sage Tech Partner

The Company

- Founded in 2017
- Currently the **best performing** app on Sage Intacct Marketplace & multi-award winner in the ERP space
- Global footprint of **2,700 customers**
- Implemented & supported by **170+ VAR** partners
- Supported by a **global team**, in every time zone
- G2 Crowd **Leader** (Winter 2025)
- Perfect customer satisfaction – **4.9/5 CSAT**



Your nonprofit
runs on data...

... but does your reporting
speak to the needs of your ...



Key Challenges Faced by Nonprofits

#1 Challenge

► Diverse Reporting Needs

- Multiple stakeholders
- Unique report formats
- User defined dimensions

#2 Challenge

► Grant Budgeting Complexities

- Multi-year awards
- Crossing fiscal years & grant life cycles
- Adjusting forecasts dynamically

#3 Challenge

► Compliance & Accounting Burdens

- Donor-imposed restrictions
- Revenue releases
- Allocations

#4 Challenge

► Capacity Constraints

- Lean teams
- Limited time and resources

ERPs' dirty little
secret:

everything
happens in
spreadsheets



Enter Velixo – Self-Service Excel productivity integration

✓ **Augmented Excel** experience - **Add-in** connecting **Excel** to your **ERP** for Flexibility & Automation in Excel.

✓ **Real-time Reporting** (no DW) with live **exploration** of data, Excel-like functions, and pre-built **templates**.

✓ **Deeply integrated** with Sage Intacct: API Querying, Security, Sage terminology, Embedding

✓ **Bi-directional** – Create/Update & Import data to Sage in **bulk** (Master data, **Budgets**, **Journals**, **Forecasts ...**)

✓ **Zero IT-dependency** - Empower your teams to create reports and analyze data without IT involvement.

✓ Report **distribution** by email, **Data Freezing**, **M365** Integrations for enhanced governance, collaboration and **AI-insights**.



For All Your Use Cases

Bring your Sage Intacct and Excel worlds together for all your reporting, budgeting and data automation needs



Financial Reporting



Financial Consolidation



Financial Close Management



Budgeting & Planning. Revenue & Expense Allocation



Grant Tracking & Billing



Operational Analysis



Tools, Data Entry Automation



Net Asset Rollforwards and Releases



Demo

Achieve Significant Outcomes



Make key decisions faster



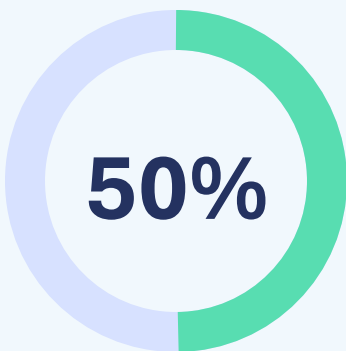
Save on labor costs, on all fronts



Become more efficient



+300% in reporting speed
Instant, ad-hoc financial and operational reporting



+50% reduction in month-end close time
Month-end preparation savings



+250% data entry efficiency
With live writeback for Journals, Budgets, Project forecasts or any data.

Make data-driven decisions that move your mission forward.

Customer Success Spotlight

Mothers Against Drunk Driving

Industry: NFP, Community Awareness

Challenges:

- *Difficulty producing reports*
- *Other reporting solutions were too technical, did not provide real-time reporting & created significant frustrations*

With Velixo

No more manual data exports required to combine data from multiple objects and systems

- Ability to produce reports with **multiple dimensions on any axis**
- Business analysts take control of report creation, and end-users customize them to their needs.
- Data analysis with **real-time drilldown** to transactions
- **Live data** with no API costs. It's built-in!

“**30** hours of manual work saved every month”

“If you’ve ever used the SUM function in Excel, you can pull data out of Intacct. **It’s that easy!**”



Tom Roberts
Business analyst



Featured on velixo.com/blog



Velixo for Sage Intacct Nonprofit Templates, by Persona

Net Asset Rollforward

- Beginning/New Rev/Exp/Released/Ending
- Balances by Funding Source
- ↑ [Create Release from Restriction GL Journal](#)

Trial Balance Expanded

- GL account and any dimensions w/ activity
- Time expansions (i.e., trailing)

Account Allocations

- Granular options (i.e., per account)
- Drive allocations by actual **or** budget
- ↑ [Create allocation GL Journal in books of choice](#)

Stmt of Financial Position

- GAAP presentation for Net Assets
- Fit to your account and dimension use

Stmt of Activities

- GAAP presentation for Revenues and Expenses
- Fit to your account and dimension use

Stmt of Functional Expenses

- GAAP *and* 990 presentation for functional categories
- Fit to your account and dimension use
- ↑ [Update functional expense breakout via GL Journal](#)

Schedule of Fed. Award Exp. (SEFA)

- US Localized
- Based on Project dimension (standard fields)

CFO, Accountants, Controllers



Audit

Program Managers, Directors

Org-wide

Project/Grant Binder

- Summary of all Project/Grant positions
- Analytics: concentration, budget v. actual
- Inputs available on rolling forecast
- ↑ [Create or update GL budget](#)

Unbilled Projects & Grants Tool

- Analyze and report on paid transactions/lines
- Details for each transaction
- Summarize details for your grantors/funders
- ↑ [Create unbilled revenue GL journal](#)

Budget Dev. Template

- Use org-wide or dimension-specific
- For a calendar/fiscal year, user-defined range, or Project dimension-based range
- Multiple flexible allocation methods
- ↑ [Create or update GL budget](#)

Curious how it fits your nonprofit? Come meet us at our Booth.



“Integrating our Excel-based custom forms to Velixo Writeback completely automated manual entry for us. It’s probably **days of work saved at the end of the month.**”

Michael Criner
Habitat for Humanity
COO



“Velixo cut Mid-States Companies’ **estimate and proposal manhours in half.** If you don’t have Velixo, you’re crazy!”

Andrew Pistorius
Mid-States Companies
CFO



“Sage Intacct is a better ERP system, but **we were lacking the export of formulas to Excel.** With Velixo, it was a plug-and-play experience for our existing reports and it’s instant. It **saves 2-3 hours every time** I hit the refresh button”

Tom Flanagan
Yardnique
Controller



Trusted by thousands of companies



Contact Info

info@velixo.com – www.velixo.com



Phone Number: (855) 5-VELIXO / (514) 360-5766



MAY 5-7, 2025

INNOVATE

JMT CONSULTING

NASHVILLE